



WilliamsGautier

ANNUAL CREDIT UNION COLLECTIONS AND BANKRUPTCY SEMINAR

August 3-5, 2016

The Florida Mall Hotel
1500 Sand Lake Road
Orlando, Florida

SEMINAR OVERVIEW

This will be the twelfth annual state-wide seminar hosted by Williams Gautier, focused exclusively on collection, foreclosure and bankruptcy issues facing Credit Unions. Williams Gautier represents over seventy Credit Unions in collection, foreclosure and bankruptcy matters throughout the states of Florida and Georgia. The seminar includes new timely material and information you will not want to miss like: how to pursue a debt when the borrower dies and how to effectively collect on Final Judgments. We will have a networking cocktail reception on Thursday evening, and the seminar includes an optional “hands on” training session on Wednesday afternoon, which will have limited availability. This training session on Wednesday afternoon will provide intensive, practical instruction on handling small claims without an attorney. The training will also focus on effective negotiation strategies including how to structure settlements and document the same.

Those who should attend include **presidents/CEOs, collection managers, vice presidents of risk management, recovery specialists, bankruptcy specialists, vice presidents of lending** and others who work in or supervise the **collection department**. The seminar will include extensive written materials, with examples as useful resources that can be referred to for guidance in the future. We hope to see you in Orlando this year!

SEMINAR SCHEDULE

WEDNESDAY WORKSHOP

(Optional*)

12:30 p.m.—1:00 p.m.	Registration
1:00 p.m.—2:30 p.m.	Small Claims: How to Guide
2:30 p.m.—2:50 p.m.	Break
2:50 p.m.—4:30 p.m.	Negotiating Like a Pro— How to Approach and Structure Settlements

THURSDAY

8:00 a.m.—8:30 a.m.	Registration
8:30 a.m.—8:35 a.m.	Welcome
8:35 a.m.—9:30 a.m.	Foreclosure—Understanding and Minimizing Risks
9:30 a.m.—9:45 a.m.	Break
9:45 a.m.—11:30 a.m.	Deceased Members—What to Do Now From a Collections Perspective
11:30 a.m.—12:30 p.m.	Lunch
12:30 p.m.—1:15 p.m.	Panel Discussion: Best Practices for Collection Departments
1:15 p.m.—3:00 p.m.	Bankruptcy: Common Questions, Myths, and Misunderstandings
3:00 p.m.—3:15 p.m.	Break
3:15 p.m.—4:30 p.m.	Compliance Update: The Laws, They Are a-Changin’
5:30 p.m.—6:30 p.m.	Networking Reception

FRIDAY

9:00 a.m.—9:45 a.m.	Top 10 War Stories—What You Can Learn From Others
9:45 a.m.—10:30 a.m.	CFPB, TCPA, FCCPA—Navigating the Debt Collection Mindfield
10:30 a.m.—10:45 a.m.	Break
10:45 a.m.—11:30 a.m.	Issues in Judgment Enforcement and Judgment-Proof Debtors
11:30 a.m.—12:00 p.m.	Stump the Lawyers—Questions & Answers

*Wednesday’s session is an optional, limited space, “hands on” session. If interested, you need to register early as the limited spaces will be given out to those who submit their registration and fee first.

FIRM CONTACT

Whitney Whitaker
1-800-377-3325
Fax: 850-205-4755
wwhitaker@wggdlaw.com

ACCOMMODATIONS

- * Room reservation deadline is Monday, July 11, 2016.
- * Room block rate is \$111.00 for a deluxe room.
- * Room block name is Williams, Gautier, Gwynn, DeLoach & Sorenson.
- * To reserve a room, call 800-588-4656.

THE PRESENTERS



JAMES E. SORENSON

Jim earned his Bachelor of Science degree, magna cum laude, from Liberty University in 1993 and his Juris Doctorate, high honors, from The Florida State University in 1996. Jim is a licensed attorney in both Florida and Georgia. He is a member of the American Bankruptcy Institute and is a member of the Northern District Bankruptcy Bar Association. Jim is admitted to practice before the Federal Courts in the Northern, Middle and Southern Districts of Florida, the Northern, Middle and Southern Districts of Georgia and the Eleventh Circuit Court of Appeals. Jim's practice focuses on creditor rights, bankruptcy, consumer protection litigation, civil litigation and foreclosure.

D. TYLER VAN LEUVEN

Tyler earned his Bachelor of Arts degree in Political Science and Business Administration from Presbyterian College in 1995 and his Juris Doctorate from Mercer University in 1999. Tyler is a licensed attorney in both Florida and Georgia. Prior to joining the firm, Tyler was an associate with the firm of Mowrey & Biggins, P.A. and a Staff Attorney with the Florida Public Service Commission. His previous practice included civil and commercial litigation, local government law, adversarial bankruptcy proceedings, appellate proceedings and legislative affairs. Tyler is admitted to practice before the Federal Courts in the Northern, Middle and Southern Districts of Florida and the Northern, Middle and Southern Districts of Georgia. Tyler's practice focuses on all aspects of creditor rights, bankruptcy, civil litigation and foreclosure.



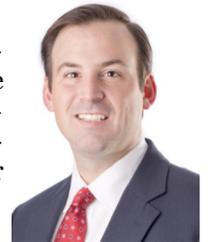
MEREDITH STRANGE



Meredith earned her Bachelor of Arts degree, magna cum laude, Phi Beta Kappa, in History with a minor in Classical Studies from Furman University in 2002 and her Juris Doctorate from The University of Virginia in 2005. Prior to joining the firm as an associate, she held a judicial clerkship at the Florida Fifth District Court of Appeal for three years. Meredith's practice focuses on providing regulatory and legal compliance assistance to the firm's financial institution clients.

J. BLAIR BOYD

Blair earned his Bachelor of Arts degree in History and Social Sciences from The Florida State University in 2003 and his Juris Doctorate from Florida Coastal School of Law in 2006. Prior to joining the firm as an associate, he worked at the Public Defender's Office for the Second Judicial Circuit in Tallahassee, Florida. He is admitted to practice before the Federal Court in the Northern District of Florida. Blair's practice focuses on all aspects of creditor rights and foreclosure actions. Blair is a member of the Tallahassee Bar Association.



STEPHEN ORSILLO



Stephen earned his Bachelor of Science degree in Political Science and History in 2005 from The Florida State University, and his Juris Doctorate in 2010, from Stetson University College of Law. Stephen began working for Williams Gautier in 2014. Prior to joining the firm, Stephen practiced foreclosure law for a large, multi-state, real estate law firm. He is admitted to practice in Florida and before the U.S. District Court for the Northern District of Florida. Stephen's practice focuses on all aspects of creditor rights and foreclosure.

JESSICA THOMPSON

Jessica earned her Bachelor's degree in Business Administration in 2009 from Emory University's Goizueta Business School. She earned her Juris Doctorate from Florida Coastal School of Law in 2013, where she was a member of Phi Delta Phi Honor Society. Prior to joining Williams Gautier, Jessica clerked for a solo practitioner and worked in the Florida Appellate Law Clinic and the Disability and Public Benefits Clinic at Florida Coastal School of Law. She is admitted to practice in Florida and her practice focuses on all aspects of creditor rights, bankruptcy, and civil litigation. Jessica is a member of The Florida Bar Young Lawyers' Division.

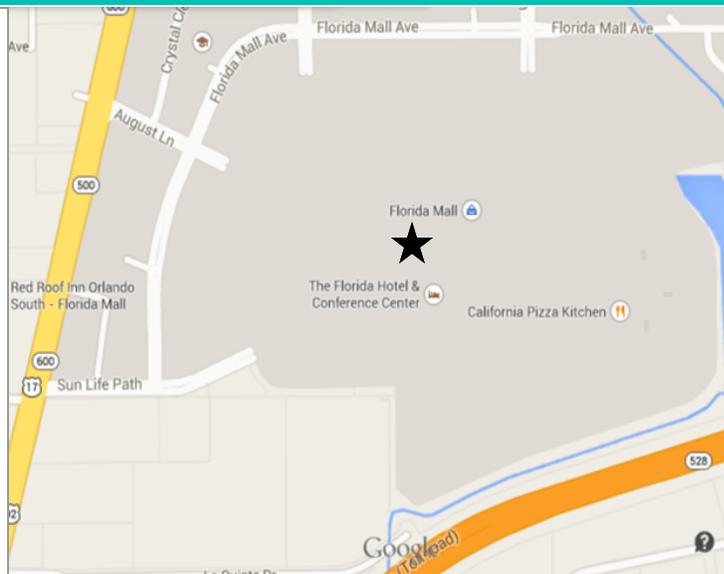


SEMINAR REGISTRATION FEES

MAP

Registration postmarked on or before July 1, 2016:

- \$475.00 per person, \$375.00 for each additional attendee from the same Credit Union.
- Registration postmarked after July 1, 2016, but before July 25, 2016: \$575.00 per person.
- Optional Wednesday session is an additional \$100.00 per person.
- Registration Fee Includes:
 - Breakfast (Thursday & Friday)
 - Lunch (Thursday)
 - Networking Reception (Thursday evening)
 - Written materials



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